

DEADSTOCK FABRICS

THE COMPLETE GUIDE TO ITALIAN SUPPLIERS



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Intro

Hello and welcome!

My name is Masha and I'm going to be your tour guide in the world of Italian deadstocks.

But before we dive into the warehouses I want to share some tips on how to use this guide effectively and how to communicate with suppliers for the best experience. I will also provide information on how to shop both online and offline.

First, a little bit about me. I have been working as an agent and assistant buyer for high-quality deadstock fabrics in Prato, Italy for over a decade. I offer various services, including:

- Creating custom fabric selections for fabric shops/fashion designers
- Finding big lots for the lowest price possible for wholesale customers
- Communicating discounts and better prices
- Weekly updating with new arrivals
- Consulting designers on fabrics for their collections
- Taking care of payments
- Organizing shipments

Intro

And the best part? My services are completely free, as I am paid a fixed percentage from the warehouses.

I have 4000€ MOQ (minimum order quantity)

Side projects/services

Constrvctor

Online catalogue for small fashion brands/start-ups with MOQ 1500€

[Website](#)

[Instagram](#)

Catalogue for big stock quantities.

Big range of fabrics in quantity from 200mt up to 2000mt.

[Email](#) me for details

And follow me on [Instagram](#)

Instructions

Please take a moment to read this guide on how to use and understand it. By following these instructions, you'll be better equipped to interpret the information provided and make informed decisions about your purchases.

All warehouses are sorted in alphabetical order and by region where they are located

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Instructions

Guide's vocabulary

✓ - definitely yes

✗ - definitely no

N/A - maybe. Certain info is not available

Size: Big warehouse+showroom

Fabrics: Mix of everything, big wool selection, silks, fancy, shirtings.

Sample service ✓

Online ✓

Offline ✓

Clients: Fabric shop, womenswear, menswear, small/medium designers, tailors.

MOQ: 250€+VAT, sold by rolls, cuts +25% to the price, min cut 10mt

Here I'm talking about how to use this guide and read info I provided (4 pages)

Etiquette

Are you ready to go on adventure to find your dream fabrics? Great! Sit closer and listen very carefully. I'm about to tell you what you should and shouldn't say in order to have a smooth and pleasant experience.

In my opinion, this is the most important part of the guide.

How many times did it happen that you write to suppliers and they simply don't reply?

This is the most common thing and there could be few reasons for that.

Badly written message from customer side that they don't see a value of this interaction.

They don't do online orders

They simply don't speak English language

Here'm I'm talking how you should communicate in order to increase your chance for a reply.

The rest is out of our hands. (5 pages)

Final words

I believe you are ready!

In the next pages you'll find 28 warehouses + 2 bonus warehouses that I've personally been to.

If, for some reason, you can't find what you're looking for, send me a detailed message titled Guide Help and I'll send you a shortened list of warehouses where these fabrics can be found.

And if after reading this guide you decided to go with my service I will fully refund you.

For orders over 4000€ only

Remember to be nice and respectful and good things will follow!

GOOD LUCK

X MASHA

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Where: TEXT HIDDEN

Size: Big warehouse

Fabrics: High quality fabrics, specialised in printed silk and others haute couture and plain fabrics, Leitmotiv wools

Sample service

Online N/A

Offline

Clients: Fabric shops, small designers, womenswear, production

MOQ: N/A

Website [All these links are active in the guide](#)

Instagram

Email

Google Maps

Phone +39 0000000000

Contact Name xxxxx

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Where: Tuscany

Size: Big warehouse+showroom

Fabrics: Mix of everything, Designers' stocks.

Casual and Avant Garde fabrics. Cottons, luxury wools (cashmere, alpaca), printed viscose, knits, big quantities.

Sample service N/A

Online with detailed list via email

Offline

Clients: Fabric shop, womenswear, menswear, small/medium designers, tailors.

MOQ: 500€, min cut 10mt

Website

Email

Instagram

Google Maps

Phone +39 000000000

Contact Name xxxxx

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Where: Tuscany

Size: Big warehouse + showroom

Fabrics: Showrooms in Prato, Munich, Dusseldorf and London. Mix of everything. Big quantities

Sample service Free

Online Online shop on the website

Offline

Clients: Fabric shops, small/medium brands, tailors, productions

MOQ: no, from 1mt

Website

Email

Instagram

Google Maps

Phone +39 00000000

Contact Name N/A

Bonus

2 warehouses for
haberdashery/notions